

Solicitation No. RFB-HPD-1333202  
 Acquisition of Laptop Computers  
 Opened by: JFS, CL  
 Opened on: 3/18/2020

Equipment		ZR Systems Group, LLC		GovWare, LLC	
	Qty	Unit Price	Total Price	Unit Price	Total Price
1. New Laptop Computers	600	\$ 1,595.65	\$ 957,390.00	\$ 2,780.00	\$ 1,668,000.00
Manufacturer and Model Number		Dell Latitude 5424 Rugged		Panasonic / FZ-55C0-05VM	
2. Additional Enhanced Warranty	600	0	\$ -	0	\$ -
3. Service Package per Laptop	600	0	\$ -	0	\$ -
4. Freight	600	0	\$ -	0	\$ -
5. Auto power adapter	600	\$ 121.51	\$ 72,906.00	\$ -	\$ -
6. Mod of in-vehicle trays	415	\$ 50.00	\$ 20,750.00	\$ -	\$ -
7. Taxes			\$ 49,525.29		\$ 80,513.50
Total Sum Bid for Equipment			\$ 1,100,571.29		\$ 1,748,513.50
<b>Lease Proposal</b>					
Municipal Lease					
Annual Lease Payment in Advance	3	\$ 380,514.29		\$ 597,355.96	
Total of All Lease Payments		\$ 1,141,542.87		\$ 1,792,067.88	
Lump Sum Buy Out		\$ 1.00		\$ 1.00	
Total with Buyout			\$ 1,141,543.87		\$ 1,792,068.88
FMV Buyout Lease					
Annual Lease Payment in Advance	3	\$ 373,074.72		\$ 584,622.64	
Total of All Lease Payments		\$ 1,119,224.16		\$ 1,753,867.92	
Fair Market Value per laptop	600	\$ 327.11	\$ 196,266.00	\$ 430.90	\$ 258,540.00
Removal cost	600	\$ 35.00	\$ 21,000.00	\$ 35.00	\$ 21,000.00
Total with Buyout			\$ 1,336,490.16		\$ 2,033,407.92

3rd Party Lease		Bank of Hawaii		U.S. Bancorp		First Hawaiian Leasing, Inc.		J.P. Morgan	
Estimated Equipment Cost		\$ 1,054,800.00		\$ 1,054,800.00		\$ 1,054,800.00		\$ 1,054,800.00	
Number of Months		36 Months		36 Months		36 Months		36 Months	
Proposed Lease Rate per	\$ 1,000.00	\$ 337.19		\$ 337.98		\$ 339.72528		\$ 357.04	
Annual Lease Payment in Advance	3	\$ 355,662.79		\$ 356,499.43		\$ 358,342.23		\$ 357,042.52	
Total of all Lease Payments		\$ 1,066,988.37		\$ 1,069,498.29		\$ 1,075,026.69		\$ 1,071,127.57	
Lump Sum Buyout		\$ 1.00		\$ 1.00		\$ 1.00		\$ 1.00	
Total with Buyout			\$ 1,066,989.37		\$ 1,069,499.29		\$ 1,075,027.69		\$ 1,071,128.57
CMT		0.66%		*		0.40%		0.79%	
Interest Rate		1.16%		1.40%		1.93%		1.56%	