

ABSTRACT OF PROPOSAL
FOR
DEPARTMENT OF BUDGET AND FISCAL SERVICES - DIVISION OF PURCHASING

PROPOSAL NO. MA-BFS-0900029
OPENED: OCTOBER 15, 2008

For the furnishing and delivery of LARGE LAMPS for the twelve-month period beginning November 15, 2008 and ending November 14, 2009 to the City and County of Honolulu, Honolulu, Hawaii	ALPHA ELECTRIC SUPPLY CO.	GEXPRO	GRAYBAR ELECTRIC COMPANY, INC.	WESCO DISTRIBUTION, INC.	WW GRAINGER
<u>ITEM</u>					
Total Discount Rate Bid:	87.3%	83%	89%	87.5%	82.5%
Manufacturer's Brand Name:	Sylvania	General Electric	GE Lighting	Philips Lighting	General Electric
Price Schedule Number and Date:	08-1-U, Aug. 1, 2008	9002,10-13-08	GE Ltg. #9200-T, 10-13-08	PS-100-U 11/1/08	9002 Feb. 4, 2008
1. LU70 ECO-HPS					
Price from Schedule:	\$84.02	\$102.85	\$148.64	\$83.63	\$98.88
Discount:	\$73.35	\$85.37	\$132.29	\$73.18	\$81.56
Unit Price: 4,000	\$10.67	\$17.48	\$16.35	\$10.45	\$17.32
Bid Amount	\$42,680.00	\$69,920.00	\$65,400.00	\$41,816.00	\$69,280.00
2. LU100 ECO-HPS					
Price from Schedule:	\$87.91	\$107.68	\$155.63	\$87.53	\$103.64
Discount:	\$76.75	\$89.37	\$138.51	\$76.59	\$85.50
Unit Price: 1,500	\$11.16	\$18.31	\$17.12	\$10.94	\$18.14
Bid Amount	\$16,740.00	\$27,465.00	\$25,680.00	\$16,411.50	\$27,210.00
3. LU150 ECO-HPS					
Price from Schedule:	\$90.12	\$110.33	\$159.46	\$89.72	\$106.14
Discount:	\$78.67	\$91.57	\$141.92	\$78.505	\$87.61
Unit Price: 2,100	\$11.45	\$18.76	\$17.54	\$11.215	\$18.58
Bid Amount	\$24,045.00	\$39,396.00	\$36,834.00	\$23,551.50	\$39,018.00

PROPOSAL NO. 14746 PAGE 2 ITEM	ALPHA ELECTRIC SUPPLY CO.	GEXPRO	GRAYBAR ELECTRIC COMPANY, INC.	WESCO DISTRIBUTION, INC.	WW GRAINGER
4. F34CW/SS ECO Fluorescent Price from Schedule: Discount: Unit Price: 6,000 Bid Amount	\$6.18 \$5.40 \$0.78 \$4,680.00	\$7.06 \$5.86 \$1.20 \$7,200.00	\$10.20 \$9.08 \$1.12 \$6,720.00	\$5.93 \$5.189 \$0.741 \$4,446.00	\$6.79 \$5.60 \$1.19 \$7,140.00
5. M10000/U, Standard Metalarc, Metal Halide Price from Schedule: Discount: Unit Price: 700 Bid Amount	\$187.30 \$163.51 \$23.79 \$16,653.00	\$207.33 \$172.08 \$35.25 \$24,675.00	\$299.65 \$266.69 \$32.96 \$23,072.00	\$202.20 \$176.925 \$25.275 \$17,692.50	\$199.55 \$164.63 \$34.92 \$24,444.00
Total Sum Bid:	<u>\$104,798.00</u>	<u>\$168,656.00</u>	<u>\$157,706.00</u>	<u>\$103,917.50</u>	<u>\$167,092.00</u>