

ABSTRACT OF PROPOSAL
FOR
DEPARTMENT OF BUDGET AND FISCAL SERVICES - DIVISION OF PURCHASING

PROPOSAL NO. RFB-HFD-0800259

OPENED: APRIL 16, 2008

For the Furnishing, Delivery and Installation of Video Conferencing Equipment to the Honolulu Fire Department, City and County of Honolulu, Honolulu, Hawaii				EOH, INC. DBA ENVISION NETWORKED SOLUTIONS	JTSI, INC.	PRESIDIO NETWORKED SOLUTIONS	THE AUDIO VISUAL COMPANY
1	GROUP I - MAESTRO BASE MODEL PACKAGE Maestro Base Model; 768 Kbps ISDN/Ext. Netw./3 Mbps IP; includes Precision HD Camera and CD-quality stereo audio; each equipment shall include minimum one-year Customer Core Support from manufacturer. Bid Price: Total: Manufacturer's Make and Model No.:	2	each	\$19,225.67 \$38,451.34 Tandberg 115900 w/1-year V31D (CCS)	\$19,691.03 \$39,382.06 Tandberg 115900	\$19,435.83 \$38,871.66 Tandberg Profile Maestro MXP 115900	\$21,945.54 \$43,891.08 Tandberg Maestro w/1 yr. svc. - 115900V04
2	Software; Natural Presenter Package (NPP) for the Maestro. Bid Price: Total: Manufacturer's Make and Model No.:	2	each	\$910.58 \$1,821.16 Tandberg 113823NPP	\$1,133.00 \$2,266.00 Tandberg 113823NPP	\$1,125.28 \$2,250.56 Tandberg Maestro 113823NPP	\$1,245.02 \$2,490.04 Tandberg Maestro 113823NPP
3	Software; Multisite (MS) for the Maestro, with bandwidth upgrade included for full multisite function; compatible with Item 2. Bid Price: Total: Manufacturer's Make and Model No.:	2	each	\$1,821.15 \$3,642.30 Tandberg 113823MS	\$2,266.00 \$4,532.00 Tandberg 113823MS	\$2,250.56 \$4,501.12 Tandberg Maestro 113823MS	\$2,489.00 \$4,978.00 Tandberg Maestro 113823MS

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	GROUP I - MAESTRO BASE MODEL PACKAGE (continued)						
4	Maestro Bandwidth; 2 Mbps ISDN/Ext. Netw./6 Mbps IP. Bid Price: Total: Manufacturer's Make and Model No.:	2	each	\$910.58 \$1,821.16 Tandberg 1138333	\$1,236.00 \$2,472.00 Tandberg 1138333	\$1,125.28 \$2,250.56 Tandberg Maestro 1138333	\$1,245.02 \$2,490.04 Tandberg Maestro 1138333
5	GROUP II - MXP BASE MODEL PACKAGE 1700 MXP Base Model; each equipment shall include minimum one-year Customer Core Service from the manufacturer; control center base model; 2 Mbps IP only. Bid Price: Total: Manufacturer's Make and Model No.:	11	each	\$6,364.12 \$70,005.32 Tandberg 1700 MXP Base	\$7,196.46 \$79,161.06 Tandberg 1700 MXP Base	\$6,473.51 \$71,208.61 Tandberg 1700 MXP 15300	\$7,460.73 \$82,068.03 Tandberg 1700 MXP 15300V04
6	Software; Natural Presenter Package (NPP) for the 1700 MXP. Bid Price: Total: Manufacturer's Make and Model No.:	11	each	\$910.58 \$10,016.38 Tandberg 115358NPP	\$1,133.00 \$12,463.00 Tandberg 115358NPP	\$1,125.28 \$12,378.08 Tandberg 1700 MXP 115358NPP	\$1,245.02 \$13,695.22 Tandberg 1700 MXP 115358NPP
7	Maestro Bandwidth; 2 Mbps ISDN/Ext. Netw./6 Mbps IP. Bid Price: Total: Manufacturer's Make and Model No.:	11	each	\$1,365.86 \$15,024.46 Tandberg 115358MS	\$1,699.50 \$18,694.50 Tandberg 115358MS	\$1,687.92 \$18,567.12 Tandberg 1700 MXP 115358MS	\$1,867.01 \$20,537.11 Tandberg 1700 MXP 115358MS

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8	GROUP III - TACTICAL MXP PACKAGE Tactical MXP Base Model; 364 Kbps; SDN/1.5 Mbps IP. Bid Price: Total: Manufacturer's Make and Model No.:	1	each	\$12,968.30 \$12,968.30 Tandberg 114151	\$13,584.16 \$13,584.16 Tandberg 114151	\$13,611.38 \$13,611.38 Tandberg Tactical MXP 114151	\$15,237.69 \$15,237.69 Tandberg Tactical MXP 114151V04
9	Software; Natural Presenter Package (NPP) for the Tactical MXP. Bid Price: Total: Manufacturer's Make and Model No.:	1	each	\$910.58 \$910.58 Tandberg 114487NPP	\$1,133.00 \$1,133.00 Tandberg 114487NPP	\$1,125.28 \$1,125.28 Tandberg 114487NPP	\$1,245.02 \$1,245.02 Tandberg 114487NPP
10	Software; Multisite (MS) for the Tactical MXP; Bid Price: Total: Manufacturer's Make and Model No.:	1	each	\$1,365.86 \$1,365.86 Tandberg 114487MS	\$1,699.50 \$1,699.50 Tandberg 114487MS	\$1,687.92 \$1,687.92 Tandberg Tactical MXP 114487MS	\$1,867.01 \$1,867.01 Tandberg Tactical MXP 114487MS
11	GROUP IV - SUPPLEMENTAL SERVICES Shipping and delivery; cost to be based on fob place of destination for the C&C HFD, in various locations; (cost to be exact)			\$2,458.34	\$795.00	\$5,000.00	\$1,884.81
12	Installation of equipment and training .			\$5,327.62	\$14,580.00	\$6,600.00	\$16,596.85
	TOTAL SUM BID FOR GROUPS I THROUGH IV, ITEM NOS. 1 THROUGH 12: Delivery: 30 calendar days			<u>\$163,812.82</u>	<u>\$190,762.28</u>	<u>\$178,052.29</u>	<u>\$206,980.90</u>

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13	GROUP V - ADDITIVE OPTIONAL EQUIPMENT 1700 MXP Base Model; each equipment shall include minimum one-year Customer Core Service from manufacturer; control center base model; 2 Mbps IP only. Bid Price: Total: Manufacturer's Make and Model No.:	11	each	\$6,364.12 \$70,005.32 Tandberg 1700 MXP Base	\$7,196.46 \$79,161.06 Tandberg 1700 MXP Base	\$6,473.51 \$71,208.61 Tandberg 1700 MXP Base 115300	\$7,460.73 \$82,068.03 Tandberg 1700 MXP Base 115300V04
14	Software; Natural Presenter Package (NPP) for the 1700 MXP. Bid Price: Total: Manufacturer's Make and Model No.:	11	each	\$910.58 \$10,016.38 Tandberg 115358NPP	\$1,133.00 \$12,463.00 Tandberg 115358NPP	\$1,125.28 \$12,378.08 Tandberg 1700 MXP 115358NPP	\$1,245.02 \$13,695.22 Tandberg 1700 MXP 115358NPP
15	Software; Multisite (MS) for the 1700 MXP; compatible with Item No. 15, NPP: Bid Price: Total: Manufacturer's Make and Model No.:	11	each	\$1,365.86 \$15,024.46 Tandberg 115358MS	\$1,699.50 \$18,694.50 Tandberg 115358MS	\$1,687.92 \$18,567.12 Tandberg 115358MS	\$1,867.01 \$20,537.11 Tandberg 115358MS
16	Shipping and delivery; cost to be based on fob place of destination for the C&C HFD, in various locations; (cost to be exact)			\$1,011.10	\$305.00	\$4,168.00	\$1,151.83
17	Installation of equipment and training .			\$4,185.99	\$6,775.00	\$6,000.00	\$12,209.41
	TOTAL SUM BID FOR GROUP V, ITEM NOS. 14 THROUGH 17:			<u>\$100,243.25</u>	<u>\$117,398.56</u>	<u>\$112,321.81</u>	<u>\$129,661.60</u>