

ABSTRACT OF PROPOSAL

FOR

DEPARTMENT OF BUDGET & FISCAL SERVICES - DIVISION OF PURCHASING

RFB-HPD-0700043

OPENED: NOVEMBER 9, 2007

| For the furnishing and delivery POLICE PATROL SEDANS to the Honolulu Police Department, City and County of Honolulu, Honolulu, Hawaii ITEM NO. | CUTTER FORD INC | ORCHID ISLE AUTO CENTER | | | | | |
|--|---|--|--|--|--|--|--|
| 1. 2008 Police Special 4-Door Sedan, sixty-eight (68) units Bid Price Unit 68 units Total Manufacturer's Make and Model No.: Year of Production Model: | \$25,428.44 \$1,729,133.92 Ford P71 2008 | \$26,482.00 \$1,800,776.00 Ford CVPI (P71) 2008 | | | | | |
| 2. Manuals/Technical Bulletins Bid Price Unit 3 sets Total | \$62.83 \$188.49 | \$394.00 \$1,182.00 | | | | | |
| 3. Diagnostic Tool Set Bid Price Unit 1 set | \$3,403.14 | \$2,995.00 | | | | | |
| 4. LED Lightbar Bid Price Unit 68 units Total | \$3,593.36 \$244,348.48 | \$3,245.00 \$220,660.00 | | | | | |
| 5. LED Rear Deck Light Bid Price Unit 68 units Total | \$409.77 \$27,864.36 | \$440.00 \$29,920.00 | | | | | |
| 6. LED Mirror Beams Bid Price Unit 68 units Total | \$542.13 \$36,864.84 | \$555.00 \$37,740.00 | | | | | |
| 7. Remote Strobe Power Supply Bid Price Unit 68 units Total | \$577.34 \$39,259.12 | \$750.00 \$51,000.00 | | | | | |
| 8. Hide-Away Strobes Bid Price Unit 68 units Total | \$627.25 \$42,653.00 | \$260.00 \$17,680.00 | | | | | |
| 9. Multi-Purpose Controller (MPCO2) Bid Price Unit 68 units Total | \$514.20 \$34,965.60 | \$412.00 \$28,016.00 | | | | | |

| ITEM NO. | | | CUTTER FORD INC | ORCHID ISLE AUTO CENTER | | | | |
|----------|---------------------------------------|-------|-----------------|-------------------------|-------------|--|--|--|
| 10. | Siren Amplifier | | | | | | | |
| | Bid Price | Unit | 68 units | \$629.92 | \$515.00 | | | |
| | | Total | | \$42,834.56 | \$35,020.00 | | | |
| 11, | Siren Speaker with Bracket | | | | | | | |
| | Bid Price | Unit | 68 units | \$294.66 | \$236.00 | | | |
| | | Total | | \$20,036.88 | \$16,048.00 | | | |
| 12. | Security Vehicle Wall Partition Cages | | | | | | | |
| | Bid Price | Unit | 68 units | \$654.51 | \$773.00 | | | |
| | | Total | | \$44,506.68 | \$52,564.00 | | | |
| 13. | Molded Plastic Transport Rear Seats | | | | | | | |
| | Bid Price | Unit | 68 units | \$555.82 | \$520.00 | | | |
| | | Total | | \$37,795.76 | \$35,360.00 | | | |
| 14. | Rear Seat Prisoner Leg Restraint | | | | | | | |
| | Bid Price | Unit | 68 units | \$376.58 | \$440.00 | | | |
| | | Total | | \$25,607.44 | \$29,920.00 | | | |
| 15. | Rear Door Panels | | | | | | | |
| | Bid Price | Unit | 68 units | \$282.54 | \$140.00 | | | |
| | | Total | | \$19,212.72 | \$9,520.00 | | | |
| 16. | First Aid Kit | | | | | | | |
| | Bid Price | Unit | 68 units | \$34.84 | \$35.00 | | | |
| | | Total | | \$2,369.12 | \$2,380.00 | | | |
| 17. | Department Decal | | | | | | | |
| | Bid Price | Unit | 68 units | \$485.40 | \$550.00 | | | |
| | | Total | | \$33,007.20 | \$37,400.00 | | | |
| 18. | Power Distribution System | | | | | | | |
| | Bid Price | Unit | 68 units | \$343.26 | \$330.00 | | | |
| | | Total | | \$23,341.68 | \$22,440.00 | | | |
| 19. | Radio Equipment | | | | | | | |
| | Bid Price | Unit | 68 units | \$1,536.72 | \$1,378.00 | | | |
| | | Total | | \$104,496.96 | \$93,704.00 | | | |
| 20. | Antennas | | | | | | | |
| | Bid Price | Unit | 68 units | \$608.23 | \$428.00 | | | |
| | | Total | | \$41,359.64 | \$29,104.00 | | | |

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|--|-----------------|-------------------------|----------------|----------------|--|--|--|
| 21. Full Width Truck Tray W/Accessories | | | | | | | |
| Bid Price | Unit | 68 units | \$705.52 | \$633.00 | | | |
| | Total | | \$47,975.36 | \$43,044.00 | | | |
| 22. Mini Slide Tray Docking Mount | | | | | | | |
| Bid Price | Unit | 68 units | \$211.48 | \$414.00 | | | |
| | Total | | \$14,380.64 | \$28,152.00 | | | |
| 23. Hardware and Mounting for Permanent Removable Computer (PDRC) In-Dash System | | | | | | | |
| Bid Price | Unit | 68 units | \$762.99 | \$383.00 | | | |
| | Total | | \$51,883.32 | \$26,044.00 | | | |
| 24. Universal Vertical Console Box | | | | | | | |
| Bid Price | Unit | 68 units | \$459.55 | \$510.00 | | | |
| | Total | | \$31,249.40 | \$34,680.00 | | | |
| 25. Computer Docking Station | | | | | | | |
| Bid Price | Unit | 68 units | \$959.16 | \$968.00 | | | |
| | Total | | \$65,222.88 | \$65,824.00 | | | |
| 26. Computer Accessories | | | | | | | |
| Bid Price | Unit | 68 units | \$458.46 | \$345.00 | | | |
| | Total | | \$31,175.28 | \$23,460.00 | | | |
| 27. Battery Timer | | | | | | | |
| Bid Price | Unit | 68 units | \$222.37 | \$188.00 | | | |
| | Total | | \$15,121.16 | \$12,784.00 | | | |
| 28. Installation | | | | | | | |
| Bid Price | Unit | 68 units | \$100.14 | \$85.00 | | | |
| | Total | | \$6,809.52 | \$5,780.00 | | | |
| TOTAL SUM BID: | | | \$2,817,067.15 | \$2,793,197.00 | | | |

| | CUTTER FORD INC | ORCHID ISLE AUTO CENTER | | | | | |
|--|--|--|--|--|--|--|--|
| <p>BID EVALUATION - Please check one (1): <input type="checkbox"/> Application information available <input type="checkbox"/> Application information not available</p> <p>BIDDER TO INSERT INFORMATION AND COMPUTE EPA TOTAL GASOLINE MILEAGE COST FOR THE APPROXIMATE LIFE OF THE VEHICLES</p> <p>60,000 Miles X \$3.00 = X 68 Units _____ City EPA MPG</p> <p>Total Evaluated Bid Price</p> <p>Delivery in Calendar Days: 210 Days After Notice to Proceed</p> | <p>\$12,000.00</p> <p>\$816,000.00</p> <p>15</p> <p>\$3,633,067.15</p> | <p>\$12,857.14</p> <p>\$874,285.71</p> <p>14</p> <p>\$3,667,482.71</p> | | | | | |