

ABSTRACT OF PROPOSAL

FOR

DEPARTMENT OF BUDGET & FISCAL SERVICES - DIVISION OF PURCHASING

PROPOSAL NO. 99077

OPENED: JANUARY 30, 2007

For the OPERATION OF THE FOOD CONCESSION AT THE WAIKIKI BEACH CENTER for a 60-month period for the Department of Enterprise Services, City and County of Honolulu, Honolulu, Hawaii	FRESH & NATURAL INC.	HYATT REGENCY WAIKIKI RESORT & SPA	SERVICE SYSTEM ASSOCIATES INC.	
ESTIMATED MONTHLY ADJUSTED GROSS INCOME	\$50,000.00	\$50,000.00	\$50,000.00	
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PERCENTAGE BID	15.0%	32%	12%	
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PERCENTAGE MONTHLY CONCESSION FEE AMOUNT (dollars & cents)	\$7,500.00	\$16,000.00	\$6,000.00 or \$7,000.00 per month, whichever is greater. *SSA is proposing a monthly concession fee of \$7,000.00	
Cashier's Check	\$750.00	\$800.00	\$350.00	