

ABSTRACT OF PROPOSAL

FOR

DEPARTMENT OF BUDGET & FISCAL SERVICES - DIVISION OF PURCHASING

PROPOSAL NO. 14469

OPENED: SEPTEMBER 14, 2004

| For the furnishing and delivery of Various Automotive Equipment No. 1, 2004 - 2005, to the Board of Water Supply, City and County of Honolulu, Honolulu, Hawaii. | CUTTER DODGE INC. | CUTTER FORD, INC. | HONOLULU FORD INC. |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|----------------------|------------------------------------------|
| ITEM | | | |
| 1. Four (4) Only, 4-Door Sedan Manufacturer's make and model no.: | | Ford Taurus SE Sedan | Ford Motor Co. Taurus 4D Sedan SE P53 |
| Year of production model: | | 2005 | 2005 |
| Bid Price: Unit 4 Units | NO BID | \$18,779.05 | \$17,661.05 |
| Total | | \$75,116.20 | \$70,644.20 |
| Operating Manuals: | | | |
| Unit 5 Units | | \$27.00 | \$12.00 |
| Total | | \$135.00 | \$60.00 |
| Parts Manual: One (1) Set | | \$75.00 | \$100.00 |
| Service and Repair Manual: One (1) Set | | \$75.00 | \$78.00 |
| Diagnostic Software: One (1) Only | | \$331.00 | 130.00 |
| SUBTOTAL | | <u>\$75,732.20</u> | <u>\$71,012.20</u> |
| BID EVALUATION - Please check one (1): | | | |
| <input type="checkbox"/> Applicable information available | | X | X |
| <input type="checkbox"/> Applicable information not available | | | |
| BIDDER TO INSERT INFORMATION AND COMPUTE EPA TOTAL GASOLINE MILEAGE COST FOR THE APPROXIMATE LIFE OF THE VEHICLES | | | |
| <u>60,000</u> Miles X \$1.80 = | | \$5,684.21 | \$5,400.00 |
| <u> </u> City EPA MPG | | 19 | 20 |
| X 4 units | | \$22,736.84 | \$21,600.00 |
| Total Evaluated Bid Price: | | <u>\$98,469.04</u> | <u>\$92,612.20</u> |
| Delivery in Calendar Days: 180 Days | | | |

ITEM

2. One (1) Only, 4 -Door Station Wagon
 Manufacturer's make and model no.:

Year of production model:

Bid Price

BID EVALUATION - Please check one (1):

Applicable information available

Applicable information not available

BIDDER TO INSERT INFORMATION AND
 COMPUTE EPA TOTAL GASOLINE
 MILEAGE COST FOR THE
 APPROXIMATE LIFE OF THE VEHICLES

60,000 Miles X \$1.80 =

 City EPA MPG

Total Evaluated Bid Price:

Delivery in Calendar Days: 180 Days

CUTTER DODGE INC.

CUTTER FORD, INC.

HONOLULU FORD INC.

NO BID

Ford Taurus SE Wgn

2005
 \$21,981.11

X

\$5,684.21
 19

\$27,665.32

Ford Motor Co.
 Taurus 4D Station Wagon P58

2005
 \$20,851.01

X

\$5,400.00
 20

\$26,251.01

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| PROPOSAL NO. 14469 Page 3 ITEM | CUTTER DODGE INC. | CUTTER FORD, INC. | HONOLULU FORD INC. |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3. One (1) Only, 4-Door, Hybrid-Powered Sport Utility Vehicle Manufacturer's make and model no.: Year of production model: Bid Price Delivery in Calendar Days: 180 Days | NO BID | NO BID | Ford Motor Co. Escape Hybrid Sport Utility 4 WD U96 2005 \$30,658.16 |
| 4. Two (2) Only, 4-Door, Sport Utility Vehicle, 4-Wheel Drive Manufacturer's make and model no.: Year of production model: Bid Price: Unit 2 Units Total Operating Manuals: Unit 3 Units Total Parts Manual: One (1) Set Service and Repair Manual: One (1) Set Engine Diagnostic Equipment: One (1) Only SUBTOTAL | NO BID | Ford Escape 4 WD SUV 2005 \$24,588.38 \$49,176.76 \$27.00 \$81.00 \$75.00 \$75.00 \$2,963.52 \$52,371.28 | Ford Motor Co. Escape 4D Sport Utility 4 WD U93 2005 \$24,087.44 \$48,174.88 \$12.00 \$36.00 \$100.00 \$78.00 \$2,286.96 \$50,675.84 |
| BID EVALUATION - Please check one (1): <input type="checkbox"/> Applicable information available <input checked="" type="checkbox"/> Applicable information not available | | X | X |
| BIDDER TO INSERT INFORMATION AND COMPUTE EPA TOTAL GASOLINE MILEAGE COST FOR THE APPROXIMATE LIFE OF THE VEHICLES 60,000 Miles X \$1.80 = _____ City EPA MPG X 2 Units Total Evaluated Bid Price: Delivery in Calendar Days: 180 Days | | \$6,000.00 18 \$12,000.00 \$64,371.28 | \$6,000.00 18 \$12,000.00 \$62,675.84 |

ITEM

| | CUTTER DODGE INC. | CUTTER FORD, INC. | HONOLULU FORD INC. |
|-------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|----------------------------|--------------------------------------|
| 5. One (1) Only, 6,600 Lb. GVWR Truck Chassis and Crew Cab with 5 Ft. Pick-Up Body, 4-Wheel Drive | | | |
| Manufacturer's make and model no.: | Dodge Ram 1500 Quad Cab 4x4 DR 6H41, SLT 5.7LV8 | Ford F-150 Super Crew 4 WD | Ford Motor Co. F150 Crew Cab 4WD W14 |
| Year of production model: | 2005 | 2005 | 2005 |
| Bid Price | \$33,233.85 | \$36,666.43 | \$26,369.15 |
| BID EVALUATION - Please check one (1): | | | |
| ___ Applicable information available | X | | X |
| ___ Applicable information not available | | X | |
| BIDDER TO INSERT INFORMATION AND COMPUTE EPA TOTAL GASOLINE MILEAGE COST FOR THE APPROXIMATE LIFE OF THE VEHICLES | | | |
| 60,000 Miles X \$1.80 = | \$8,307.69 | | \$7,714.29 |
| ___ City EPA MPG | 13 | | 14 |
| Total Evaluated Bid Price: | <u>\$41,541.54</u> | | <u>\$34,083.44</u> |
| Delivery in Calendar Days: 180 Days | | | |

ITEM

| | CUTTER DODGE INC. | CUTTER FORD, INC. | HONOLULU FORD INC. |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------|----------------------------------|-----------------------------------------|
| 6. (1) Only, 5,100 Lbs. GVWR Truck Chassis and Extended Cab with 6 Ft. Pick-Up Body and ruck Bed Accessories, 4-Wheel Drive Manufacturer's make and model no.: | Dodge Ram 1500 Quad Cab 4x4 DR6H41, SLT 4.7LV8 | Ford Ranger Supercab 4 WD Pickup | Ford Motor Co. Ranger Super Cab 4WD R45 |
| Year of production model: | 2005 | 2005 | 2005 |
| Bid Price | \$31,297.40 | \$32,119.74 | \$23,614.72 |
| BID EVALUATION - Plese check one (1): <input type="checkbox"/> Applicable information available <input type="checkbox"/> Applicable information not available | X | X | X |
| BIDDER TO INSERT INFORMATION AND COMPUTE EPA TOTAL GASOLINE MILEAGE COST FOR THE APPROXIMATE LIFE OF THE VEHICLES 60,000 Miles X \$1.80 = _____ City EPA MPG | \$7,714.29 14 | \$6,750.00 16 | \$7,200.00 15 |
| Total Evaluated Bid Price: | <u>\$39,011.69</u> | <u>\$38,869.74</u> | <u>\$30,814.72</u> |

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| PROPOSAL NO. 14469 PAGE 6 ITEM | CUTTER DODGE INC. | CUTTER FORD, INC. | HONOLULU FORD INC. |
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| <p>7. One (1) Only, 5,700 Lb. GVWR Cargo Mini-Van with Utility Shelving Manufacturer's make and model no.:</p> <p>Year of production model: Bid Price BID EVALUATION - Please check one (1): <input type="checkbox"/> Applicable information available <input type="checkbox"/> Applicable information not available</p> <p>BIDDER TO INSERT INFORMATION AND COMPUTE EPA TOTAL GASOLINE MILEAGE COST FOR THE APPROXIMATE LIFE OF THE VEHICLES</p> <p>60,000 Miles X \$1.80 = _____ City EPA MPG</p> <p>Total Evaluated Bid Price: Delivery in Calendar Days: 180 Days</p> | <p>Dodge Grand Caravan C/V Mini Van Cargo Van w/Shelving, RSKL13</p> <p style="text-align: right;">2005 \$28,454.71</p> <p style="text-align: center;">X</p> <p style="text-align: right;">\$5,684.21 19</p> <p style="text-align: right;"><u>\$34,138.92</u></p> | <p>Ford Freestar Cargo Van</p> <p style="text-align: right;">2005 \$27,265.61</p> <p style="text-align: center;">X</p> | <p style="text-align: center;">NO BID</p> |