

**ABSTRACT OF PROPOSAL**

FOR

**DEPARTMENT OF BUDGET & FISCAL SERVICES - DIVISION OF PURCHASING**

PROPOSAL NO. 14252

OPENED: OCTOBER 31, 2003

<p>For the furnishing and delivery of EXTERNAL MOUNTED 802.11 WIRELESS LAN USB DEVICES, for the twenty-four month period beginning November 14, 2003 and ending November 13, 2005 to the Honolulu Police Department, City and County of Honolulu, Honolulu, Hawaii</p>	<p align="center">PACIFIC WIRELESS COMMUNICATIONS LLC</p>	<p align="center">PELICAN MOBILE INC.</p>			
<p>ITEM NO.</p>					
<p>1. Percentage discount off manufacturer's commercial list price:</p> <p>Manufacturer and List Price:</p>	<p align="center">41% discount</p> <p>Antenna Plus - AP802.11b List \$350.00</p>	<p align="center">55% discount</p> <p>Pelican Mobile, Inc. \$399.00</p>			
<p>2. Percentage discount off manufacturer's commercial list price for all future purchases, regardless of quantity:</p>	<p align="center">41% discount</p> <p>Antenna Plus - AP802.11b</p>	<p align="center">55% discount</p>			
<p>BID EVALUATION:</p>					
<p>1. Current Purchase</p> <p>Current List Price:</p> <p>Amount Discounted:</p> <p>Unit Price:</p> <p>Estimated Quantity:</p> <p>Total:</p>	<p align="center">\$350.00</p> <p align="center">41%</p> <p align="center">\$206.50</p> <p align="center">500</p> <p align="center">\$103,250.00</p>	<p align="center">\$399.00</p> <p align="center">\$219.45</p> <p align="center">\$179.55</p> <p align="center">500</p> <p align="center">\$89,775.00</p>			
<p>2. Future Purchases</p> <p>Current List Price:</p> <p>Amount Discounted:</p> <p>Unit Price:</p> <p>Estimated Quantity:</p> <p>Total:</p>	<p align="center">\$350.00</p> <p align="center">41%</p> <p align="center">\$206.50</p> <p align="center">700</p> <p align="center">\$144,550.00</p>	<p align="center">\$399.00</p> <p align="center">\$219.45</p> <p align="center">\$179.55</p> <p align="center">700</p> <p align="center">\$125,685.00</p>			
<p>TOTAL SUM BID:</p>	<p align="center">\$247,800.00</p>	<p align="center">\$215,460.00</p>			